



COMPANY PROFILE



WE SUPPLY MORE THAN JUST FUEL

# WE SUPPLY A FUEL SOLUTION

*Fuel Solution is an established bulk diesel solution provider for the industrial and commercial market sectors.*

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## OUR COMPANY PLACES GREAT EMPHASIS ON

Providing commercial business with bulk vehicle operators and light delivery vehicles with a unique customer-focused experience with our national footprint of truck stops. With our friendly, well-trained attendants, cashiers and managers, our team is eager to go the extra mile so that your experience ends with a smile!

Founded on building strong partnerships with interested entrepreneurs to grow their businesses, our team also prioritises building a valued brand in the fuel industry.

## WE AIM TO

Fuel Solution has state of the art facilities for refuelling bulk and light delivery vehicles, expanding into Southern African countries. We are growing our national footprint in the fuel industry with proven networks, outlets and distributors of our products.

## FUEL SOLUTION'S MISSION

is to be recognised as a leading African brand in petroleum trading in southern Africa.

Between superior service delivery and our promise of putting the customer first — innovation, communication, and effective administration remain are the core of our success. Strict control and management, competent and enthusiastic staff and proactive marketing ensure that we remain committed, sustainable, profitable and focused.



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## TO GET PUMPED, CONTACT US

Tel: 013 170 8010  
Cell: 078 008 2728

Email: [howzit@fuelsolution.co.za](mailto:howzit@fuelsolution.co.za)

85 North Rand Road, Hughes, Boksburg

 @FuelSolutionSA  
 @fuelsolution

[fuelsolution.co.za](http://fuelsolution.co.za)



# WHO WE ARE

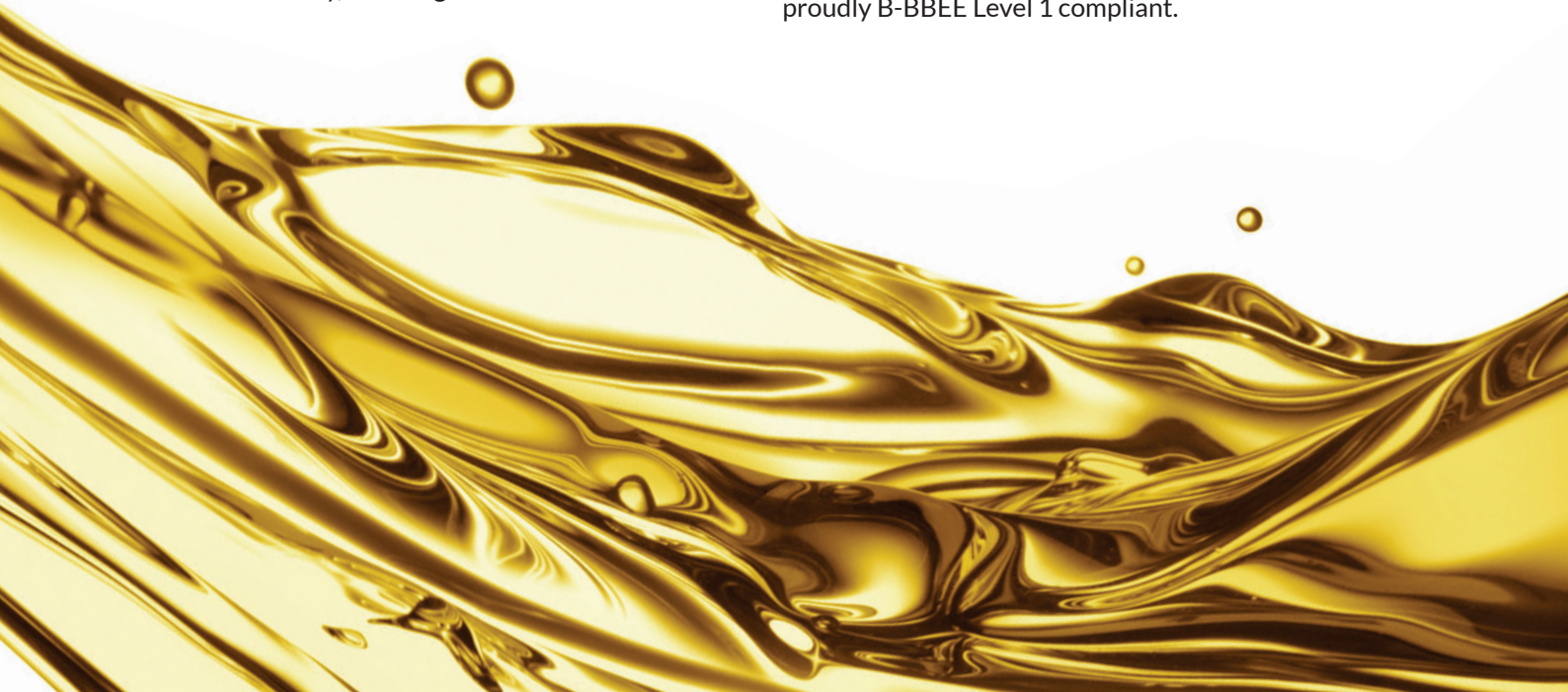
*After experiencing the world of transport firsthand for five years, Fuel Solution (previously founded as Bulk Diesel N4 in November 2018) was founded based on the identification of a lack of resources, convenience and centralisation for those on the frontline.*

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Since then, the company has grown into a leading player in the petroleum industry. Fuel Solution aims to ensure to deliver more than fuel, but a solution for both transporters and fleets in the Mining, Agricultural and Aviation industries.

Having on the road truck stops and mobile depots across the country, covering all national routes.

We pride ourselves on giving our clients the best possible quality service at the most competitive rate. Our team always ensures that we deliver a product that will exceed any expectations. Fuel Solution has experience in trading and sourcing refined petroleum products from a range of South African and international oil companies, national companies and commodity traders. Fuel Solution is proudly B-BBEE Level 1 compliant.



### Bulk diesel

- 💧 Premium quality 50ppm
- 💧 On-site product testing
- 💧 Mobile refuelling and bowser deliveries
- 💧 Bulk delivery
- 💧 Supply established tanks and equipment
- 💧 Reliable and affordable countrywide delivery on all bulk orders.
- 💧 You will receive your bulk diesel order where you want it when you want it. Guaranteed.
- 💧 You ring and we bring – let us come to you!

### Multiple national depots including truck stops

- 💧 Bloemfontein
- 💧 Boksburg
- 💧 Cape Town
- 💧 Durban
- 💧 Ermelo
- 💧 Middelburg
- 💧 Mussina
- 💧 Nelspruit and Polokwane
- 💧 Pongola
- 💧 Port Elizabeth

### 24hr Secure truck parking

- 💧 Onsite site secure access control parking with CCTV surveillance
- 💧 24 hour security patrol
- 💧 Parking coordinator

### 24hr Specialised truck wash services

- 💧 Professional truck wash
- 💧 Large wash bay areas
- 💧 Self service vacuum bay
- 💧 Special high pressure equipment

### Convenience

- 💧 Canteen, shower facilities and free Wifi
- 💧 Driver Medical Checks
- 💧 Laundromat
- 💧 Drive wellbeing equipment
- 💧 Driver outdoor wellness

### Restaurant, canteen and supermarket

- 💧 Take-away shop
- 💧 Fresh meals prepared daily
- 💧 Daily consumables available

### Vehicle roadworthy testing

- 💧 Roadworthy testing station

### Payment methods

- 💧 We offer pre-paid or 7 to 30-day credit facilities to all our clients subject to approval.
- 💧 We accept all Fleet, credit and debit cards.  
*TFN, Key Fleet, MFO, Inter-Africa, and WBG.*



### Free mobile app

- 💧 FREE Mobile app for all your fuel ordering requirements
- 💧 We come to you

## DOWNLOAD THE FUEL SOLUTION APP

Fuel Solution has state of the art facilities for refuelling bulk and light delivery vehicles on site. We have introduced a "Direct to You" delivery service at the preferred location of your choice. Simply place an order via our app and we will deliver your fuel to you.

- 💧 Paperless based system – connecting us with our customers instantly to improve engagement.
- 💧 Instantly place orders – anywhere, anytime.
- 💧 Get instant reports on spending – track orders and make budgeting easier.
- 💧 Keep track of all orders – with easy access to references.

### ADDITIONAL FEATURES

- Driver and vehicle license expiry notifications, ensuring compliance.
- Upgrades in process for additional services, truck-wash and overnight parking.
- Live comprehensive reporting
- Environmentally friendly paperless invoicing
- On-road breakdown services

# GUIDING VALUES

*Quality of service and product, security, convenience and innovation remain the driving factors of Fuel Solution. We are here to enhance the ordering process of fuel, meet and exceed the needs of clients and fuel transporters, and create the ultimate experience in fuel delivery solutions.*

## STRENGTHS

Fuel Solution started as an answer to the firsthand experiences of the working realities of a transporter. As such, creating the necessary tools and resources for both our team and clients for a quality service and product is centred on safety, and constant innovation.

### Health and safety policies

Fuel Solution prioritises the health and well being of our transporters as well as safely delivering fuel for a guaranteed high-end service experience.

### Staff development and training

We believe in constant innovation for the best experience in fuel delivery and solution services. And this includes investing in our team through enrichment, training and staff development, namely:

- 🔥 Training and Management Development
- 🔥 OHS (Occupational Health & Safety) Training
- 🔥 Effective communications

## COMPLIANCE AND GOVERNANCE

Fuel Solution is certified and compliant with mandatory regulations to ensure both our teams and clients best interest are well-looked after. Our company is proudly:

- 🔥 HSE (Health Safety and Environment) compliant.
- 🔥 An accredited Level 1 B-BBEE company.
- 🔥 A registered petroleum products service provider.
- 🔥 An affiliated member at The Fuel Retailers Association and The Road Freight Association.

## SERVICE OFFERINGS

- 🔥 24 hour tyre fitment centres
- 🔥 On route bowser delivery services
- 🔥 On-road tyre repair services

## CURRENT OR PAST PARTNERS



# MEET YOUR TEAM



**Taffy Bvongo**  
Executive Member



**Kelvin Morgan**  
Executive Member



**Jaydeen Gounder**  
Public Relations



**Candice Fredericks**  
Client Relations



**Antoinette Arends**  
Operations Manager